

# The Industrial Automation Industry

FIND OUT MORE!

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**Our mission is to become the preferred supplier of recruitment services to niche high-growth technology companies across the USA and Europe.**

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## OUR STORY

Relationships feed into every aspect of Vivid Technology's company culture and how we treat our people, partners and candidates. In 2017, Vivid Technology was established by three friends; Stephen May, Ben Hall and Ben Amos.

## BRINGING THE RIGHT PEOPLE TOGETHER

Vivid Technology was created with two visions. Firstly, to create a worldwide network of highly skilled talent. Secondly, to build a company that breaks away from old school recruitment ethos. We believe the best way to stay true to our vision is by forming genuine relationships that set us apart. Our consultants take the time to understand client and candidate needs and are dedicated to supporting you throughout the recruitment process.

- We don't work with everyone. We actively choose to partner with stealth mode start-ups, mid-size enterprises and companies entering an accelerated growth phase. We know this is where we make an **impact and add value**.
- We simplify the recruitment process for you by taking complete accountability for delivering the **best candidates in the market**, not just the best available candidates. We map the entire market and attract candidates who may not even be actively looking for a new role.
- Our ethos is **quality over quantity**. We know your time is valuable, we won't waste it with unsuitable profiles.

# What Makes Us Different?

# HOW WE WORK

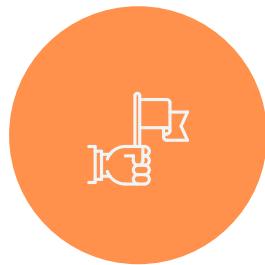
Imagine if you were presented with candidates who not only had the right skills for your role but also the values and work ethic you desired.

At Vivid Technology our ethos is quality over quantity. We know your time is valuable, we won't waste it with unsuitable profiles.

## We Listen



## We Represent



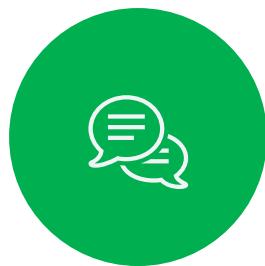
We act as an extension of your business. This allows us to represent you how you wish to be seen within the market.



## We Deliver



## We Communicate



We thrive on achieving results and solving your recruitment challenges with the highest quality talent.

Your dedicated team will work with you throughout the entire process, updating you at every stage.

## The Industrial Automation Industry

The expected market growth of Global Industrial Automation & Control Systems is set to hit \$288.93 billion by 2028!

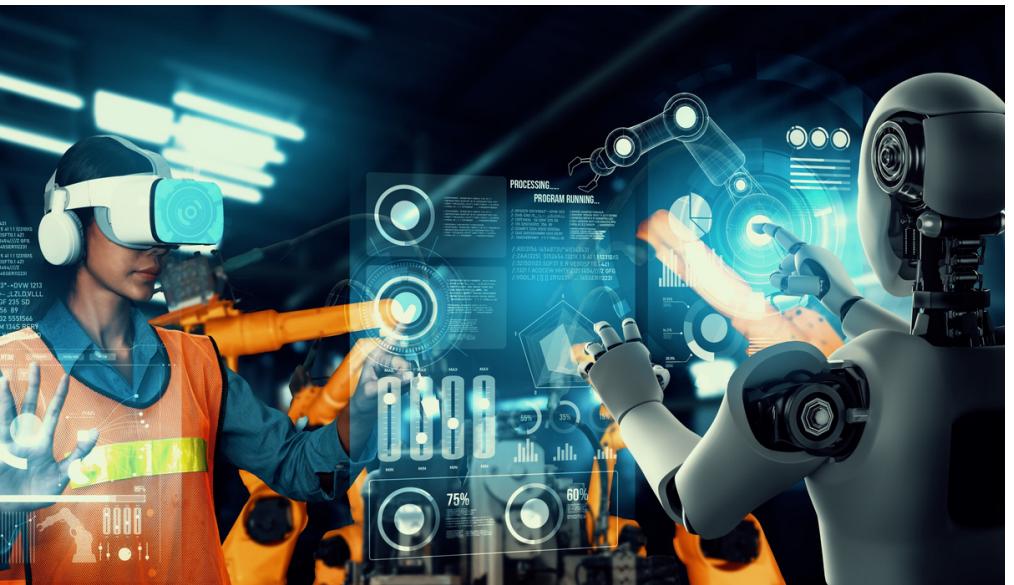
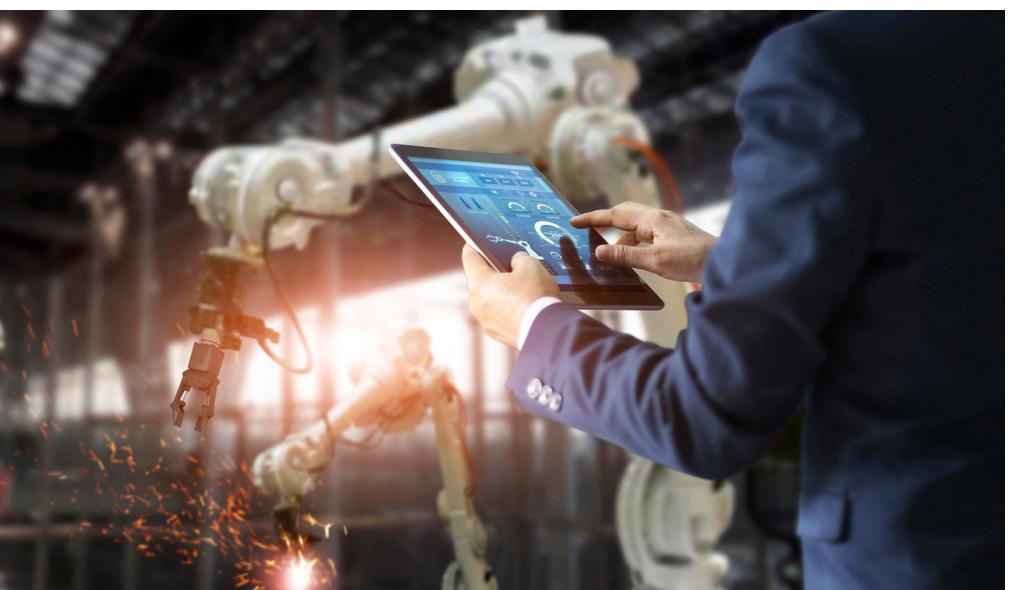
'Fortunately, with the reopening of the plants and the resumption of industrial activities, in the first months of 2021, we saw the positive signs of a recovery. According to a report published by Fortune Business Insight, after reaching \$ 153 billion in 2020, the global industrial automation market is expected to grow at a CAGR of 8.9% over 2021-2026 to exceed 325. billions of dollars by 2027.' - Fortune Business Insight

## Hot Topics

**Safety** – "The industrial safety market is expected to grow from \$5.6 billion in 2020 to \$7.7 billion by 2025. The growth of the industrial safety market is driven by the large requirement for reliable safety systems."

**AMR/Industrial Robotics** – "The global industrial robots market size is expected to grow from \$47.52 billion in 2020 to \$75.84 billion in 2025. The growth is mostly due to companies resuming their operations and adapting to the new normal while recovering from the COVID-19 impact."

**ILOT** – "The ILOT market was around \$6.00 billion in 2020 and is expected to reach \$20.78 billion by 2028. The growth is coming from intelligent connected devices, sensors, centralised monitoring & predictive maintenance."



# Technology Specialisms

Industrial Automation | Industry 4.0 | Factory Automation | Machine Vision | 2D/3D Cameras | Barcode Readers | ID Solutions | Sensors | Laser | Scanners | LiDAR | Electro-mechanical | Logistics Automation | Robotics | Mobile Robots | AMR | Automated Guided Vehicles | AGV | Opto-electronics | Process Automation | Control Systems | AI | Machine Learning | Cloud computing | IIOT | Digitalisation | Digital Factory

## Roles We Recruit For

**Management:** C-Level, VP, Director, Department Head, Team Management, Team Lead

**Commercial:** Sales/Business Development, Marketing, Operations, Human Resources, Project Management

**Technical:** Product Manager, Systems Engineer, Software Engineering, Mechanical Engineering, Electronics / Electrical Engineering, Test/Quality control, Applications Engineering & Solutions Engineering, Field Service Engineering

# Diversity

*"Diversity within a company is a must-have. We make sure we hire the right professionals for your company, from diverse backgrounds"*



*32% of our technical placements in 2021 were women*



*In 2021 there was 24% of women in technical roles*

## → Candidate Selection Process

Our selection process is inclusive. We make sure all our consultants have unconscious bias training, craft inclusive job descriptions and use inclusive language.

## → Building Relationships

We get to know our candidates asking what challenges they have or have previously had in the workplace, so we can understand their core motivations.

## → Equal Representation

We encourage all the companies we work with to have equal representation alongside having a diverse group of individuals who continuously evaluate the selection process.

# Rachael Allan

## Principle Consultant, Industrial Automation



With over 10 years of experience in recruitment, I am now proud to head up our Industrial Automation division at Vivid Technology. Specializing in Factory Automation, Logistics Automation, Industrial Robots and Industry 4.0, we are privileged to work with and support some fantastic companies and amazing talent within the industry and on a global scale.

I am passionate about connecting companies of all sizes with the best talent in the market and promise:

- A reduction in the time to hire
- An increase in the quality of candidates presented
- Lowering the cost associated with having vacancies open for a long time

If these are outcomes you are looking to achieve from a trusted Recruitment Partner, let's connect and have a conversation about how my team and I can support you.



**GET IN TOUCH ON 0207 084 6972**

**RACHAEL@VIVIDTECHNOLOGY.IO**

## AI Business Manager



Having a recruitment process with Rachael has been a remarkable experience for me. All the follow-ups, the detailed information, tips, and reminders that she provided, as well as connecting me with a company that has a job role that really matches my skills like a glove. Truly a performance better than any other recruiter I interacted with during my career.

## Senior Manager



Rachael was supporting myself in the recruitment and hiring process of engineers and she also was supporting myself my own hiring process

Rachael is a great professional who I really enjoyed working with, very high skilled in her job, very enthusiastic and emphatic. Thank you for your great support - always a pleasure to work with you.

## Technical Marketing



Rachael reached out to me via LinkedIn last year. She was incredibly helpful during the recruitment process and I'd always recommend her. She was focused and prepared at all points of contact during the whole hiring process, especially when the flow of information was interrupted or slow. I would always recommend her!

## Logistics Sales Engineer



Rachael was a truly fantastic recruitment consultant. Her entire approach to the process was exceptional, a consummate professional who wasn't afraid to say she didn't know answers.

Rachael maintained regular contact and gave regular updates when things slowed during the process. Her empathetic approach never made me feel under pressure to make any decision I wasn't comfortable with and I would have no reservations about recommending her services to employer or employee in the future.

## Some of Our Current Partners



**COGNEX**

**Geek+**

 **ARCUSUS**

 **ZEBRA**

**SICK**  
Sensor Intelligence.

# Vivid Technology

[www.VIVIDTECHNOLOGY.IO](http://www.vividtechnology.io)

